

mediation.ltd | Gregory Hunt

Commercial mediator
Fellow of the Civil Mediation Council

Real-world dispute insight, applied commercially.

Commercial mediation practice

Gregory Hunt is an experienced civil and commercial mediator with more than 30 years in alternative dispute resolution. He has conducted more than 150 mediations in the UK and has worked on ADR projects in more than twenty jurisdictions.

He helps businesses, individuals, professional advisers and lawyers navigate disputes in which legal, commercial and personal considerations often overlap. He quickly gets to grips with complex facts, detailed contractual or financial issues, and matters involving ongoing business or personal relationships.

Gregory is particularly experienced where positions have become entrenched, strong personalities are involved, or the parties need to look beyond immediate legal arguments to consider commercial risk, cost, time, reputation and the practical consequences of continuing the dispute.

'He found common ground in the midst of entrenched positions. He was excellent.'

30+

years in ADR

150+

mediations conducted in the UK

20+

jurisdictions worldwide



Mediation style

Gregory creates a calm, informal environment where people can speak openly, while remaining prepared to test positions, assumptions, and risk when that helps move the discussion forward.

He draws out underlying interests, identifies non-negotiables and helps parties assess realistic offers, concessions and options without losing sight of their core objectives.

*'Relaxed enough for candid conversation.
Active enough to maintain momentum.'*

Why lawyers refer Gregory

Gregory is valued for careful preparation, clear communication, and an active but balanced approach to helping parties assess risk and realistic options.

Careful preparation

Reviews the information, understands the issues and engages with advisers before the mediation.

Constructive challenge

Tests assumptions and challenges positions carefully, helping parties assess risk realistically.

Clear communication

Keeps parties and advisers informed about the process and practical arrangements.

Candid conversation

Creates conditions in which parties can speak openly about the dispute and the pressures surrounding it.

Commercial perspective

Considers the legal case alongside cost, timing, relationships, reputation and operational impact.

Workable options

Helps parties identify and assess possible ways forward without imposing an outcome.

A trusted referral requires confidence in both the mediator and the process.

Representative areas of experience

Gregory maintains a deliberately broad mediation practice.

The following areas are representative rather than exhaustive:

Commercial & contractual disputes

Commercial agreements and business relationships involving legal, commercial and operational considerations.

Professional services & negligence

Professional firms, advisers and clients, including reputational and commercial considerations.

Banking, finance & insurance

Liability, financial exposure, detailed financial issues and differing interests.

International commercial disputes

Cross-border disputes involving legal frameworks, commercial priorities and cultural considerations.

Shareholder & partnership disputes

Ownership, competing interests and relationships affecting future decisions and business continuity.

Property, construction & engineering

Property and project issues involving commercial pressures, priorities, cost and delay.

Travel, tourism, sport & leisure

Commercial disputes involving contractual, operational and reputational considerations.

Multi-party & complex disputes

Different interests, interconnected issues and competing priorities requiring careful navigation.

Gregory's wider experience also includes employment and workplace matters, as well as trusts, wills and probate disputes where commercial, property or business interests are involved.

Commercial mediation in context

Shareholder or partnership dispute

Positions have hardened and communication has deteriorated. Mediation can help test assumptions, clarify priorities and explore practical options.

Contractual and business relationship dispute

Cost, legal risk and operational impact may threaten an important commercial relationship. Mediation can help identify workable outcomes.

Property or construction dispute

Delay, project cost, liability and competing priorities may be interconnected. Mediation can help parties examine the practical implications of the available options.

Travel-sector commercial dispute

Contractual relationships, operational pressures and reputation may all matter. This commercial mediation work is distinct from consumer travel arbitration.



What clients and referrers say

'Very personal and kept everybody up to date without giving away confidentiality of other parties.'

'I appreciated the way he was able to convey his intuition as to whether proposals might or might not be acceptable to the other side.'

It's rarely just about money. Relationships, reputation, disruption, confidentiality and timing matter too.

Appointing Gregory

A straightforward route from initial enquiry to formal appointment and preparation:

- 1 Initial enquiry**
Contact Gregory directly to discuss the broad nature of the dispute and whether mediation may be appropriate.
- 2 Availability and conflict check**
Potential dates, conflicts and practical requirements are considered.
- 3 Fee proposal**
A proposal is provided based on the nature, complexity and arrangements for the mediation.
- 4 Formal appointment**
Appointments are administered through Hunt ADR, unless another agreed appointment route applies.
- 5 Preparation**
Gregory reviews the relevant information and engages with parties and advisers in advance.
- 6 Mediation and next steps**
Mediation may take place online or in person. It can narrow issues and identify next steps, even without settlement.

The mediator manages the process. The parties retain control of the outcome.

Professional background and wider contribution

Before establishing Hunt ADR in 2016, Gregory held senior roles within leading dispute resolution and professional organisations, including CEDR, the Chartered Institute of Arbitrators and a UK ombudsman service. Those roles exposed him to a large volume and range of disputes and to how businesses, lawyers, consumers, regulators, and dispute-resolution bodies approach conflict and settlement.

Alongside his mediation practice, Gregory leads Hunt ADR's Civil Mediation Council-accredited mediator training programme, teaches mediation and ADR in university and professional settings, hosts the 'No Disputing That' podcast and contributes to work on the responsible use of artificial intelligence in mediation and dispute resolution.

Let's start a conversation

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Gregory Hunt is a commercial mediator and Founder and Chief Executive of Hunt ADR Limited. mediation.ltd is his dedicated commercial mediation platform.